

# FSMDEVELOPMENT BANK 2018 ANNUAL REPORT





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#### LETTER TO THE SHAREHOLDERS:

#### Dear Shareholders:

On behalf of the Board of Directors, we are pleased to present the Annual Report for the year ended December 31, 2018 and the Audited Financial Statements for the FSM Development Bank for the years ended December 31, 2017 and 2018.

Our achievements in 2018 reflect the commitment of many people working together with a united vision and goal. FSMDB has once again proven its ability to transform challenges into opportunities, achieving growth under difficult economic conditions. Our 3-year rolling plan was internally formulated and adopted in 2018. This plan details actions required over the next 3 year period, taking into account changes in the FSM economy, the needs of the country, and the roles each of our capable staff can contribute to make FSMDB operations successful. FSMDB is of the view that all stakeholders, including our Government Shareholders, Board of Directors, employees of FSMDB, and our valued customers, play an important role in the achievement of our goals. At the end of the day, this 3 year plan guides us to continually view our business processes in order to effectively serve our customers.

At the end of 2018, we are much closer to becoming accredited with the Green Climate Fund. Being accredited will give FSMDB access to funding that will have significant effects not only to the FSMDB institution, but to the nation as a whole. In terms of statistics, FSMDB in 2018 approved \$23.15 million for 494 loans. Business loans represented 86%, consumer loans at 13% and the remaining 2% for residential loans. The loan portfolio at year end stood at \$37.4 million; loans to the Tourism Sector constituted 24% followed by Wholesale/Retail at 16%, Real Estate development at 12%, Agriculture/Fisheries at 2%, Transportation and Construction at 4% and 7% respectively, and the remaining sectors at 35%. In terms of loan approvals for 2018, over 89% was approved for loans in the commercial, tourism, and agriculture/fisheries sectors. No contributions or subsidies from the government were received in 2018

Financially, FSMDB ended 2018 with a net increase in assets of \$836,455. The bank was also able to generate enough in revenues from its core operations to cover our expenses and increase its assets with the surplus. Furthermore, as we have in prior years, we again achieved an unqualified opinion from our external auditors for the period under review.

Though there is much room for improvement, we are pleased with the 2018 results and continue to emphasize to staff the need to do better. We are dedicated in fulfilling our mandate, which is to contribute to the development of our islands. We believe it is important that FSMDB continues to strengthen its balance sheet, improve earnings, and expand its financial, human, and technical resources and capabilities – all the while driving FSM's economic growth. As a commitment to the FSM people, we stand ready to collaborate with our shareholders to advocate for and achieve our mission, our vision, and our goals.

2019 is poised to be another challenging year, especially in terms of funds needed to finance lending activities. A project pipeline of \$60 million has been identified, creating a dire need for injection of funds or additional capital to successfully meet our lending targets. Despite the challenges, we believe we are prepared to meet the expectations of our stakeholders and the customers we serve. As we move forward, we want to thank our shareholders for their continued support and to the Board of Directors for their tireless efforts. We also want to acknowledge the dedication of FSMDB's management team and hardworking staff, who ensure that our Bank is operating and managed prudently. Bust most especially, we take this opportunity to thank our customers for allowing us to serve you as "Your partner in business."

Anna Mendiola, President/CEO

John Sohl, Chairman of the Board



#### ABOUT THE BANK

#### Establishment:

The Federated States of Micronesia Development Bank (FSMDB) is a component unit of the National Government of the Federated States of Micronesia. It was established in 1979 by Public Law 1-37. The Bank opened operation in 1980 but lending did not start until 1982. In 1994, the enabling law that created the Bank was amended to reorganize the structure of the Bank into a corporation.

The primary function of the Bank initially was to provide financing to commercial businesses mainly in the FSM. Over the years, the Bank has added more programs to meet its strategic objectives and customer needs. In 2008, the Bank created its residential home loan program to help locals build their homes. In 2011, the Bank added a consumer lending revolving fund mainly to help generate revenue.

The FSM Development Bank is a key player in the development of the private sector in the Federated States of Micronesia that enjoys the confidence of the national and state leaders, its customers, and stakeholders. FSMDB services and performance are comparable to the best-managed development financial institutions in the Pacific region.

The bank's headquarters is located in the State of Pohnpei, the capital of the FSM. The Bank also has branch offices in the other three FSM states of Chuuk, Kosrae and Yap and an online presence at <a href="https://www.fsmdb.fm">www.fsmdb.fm</a>.

#### Vision:

To be Micronesia's Premiere Development Finance Partner and Leading Catalyst for Transforming FSM Sustainable Development. We make the best investment decisions to achieve the national vision of a vibrant private-sector led economy throughout the Federated States of Micronesia.

#### Mission:

To facilitate sustainable development of FSM through strategic partnership with our stakeholders, delivering financial products and services for the benefit of the people of FSM.

- Initiate and promote through direct lending and ensuring financial sustainability of FSMDB to complete its Mission.
- Development of energy efficient housing and industry principally to align with the national governments priority sectors of agriculture, tourism, marine resources, infrastructure and energy emphasizing new enterprises and import substitutes.

#### **Core Values:**

- Customer satisfaction through the provision of professional customer service;
- Teamwork through mutual respect, cooperation, loyalty, commitment, collaboration and dedication;
- Integrity— through observing the highest standards of ethics, accountability, transparency and to treat all stakeholders equitably;
- *Inclusiveness* through undertaking economic development that enhances the life of all the people of FSM whilst sensitive to the protection of the environment and respectful of our culture and heritage; AND
- Excellence through achieving the highest level of performance by continuously improving our skills and business practices.





#### **SHAREHOLDERS:**

The FSM National Government is the principal shareholder of the bank. It owns 98.8% of the outstanding shares. The States of Chuuk and Kosrae each own 0.9% and 0.3% of the bank's outstanding shares respectively. The States of Pohnpei and Yap are not shareholders but they are given representation on the Bank's Board of Directors to ensure that all the FSM States are represented.

\$31,978,830 \$90,000 \$300,000 \$32,368,830

#### **BOARD OF DIRECTORS:**

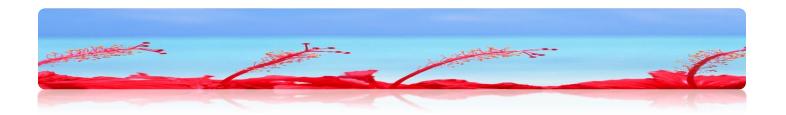
The Board of Directors is comprised of seven members. Six of them are elected by the shareholders. The seventh member is the President and Chief Executive Officer (CEO), who serves as the Ex-Officio to the board. Aside from the Ex-Officio, all board members serve a term of 3 years on a staggering basis. The composition and representation of the Board for the period under review were as follows:

John Sohl, Chairman, Peter Aten, Vice Chairman, Members Maria Laaw, Alik Isaac, Senny Phillip, & Florian Yatilman.





Anna Mendiola, Ex-Officio



#### **MANAGEMENT:**

FSMDB is managed by a senior management team or corporate officers comprised of a President/Chief Executive Officer (CEO), Senior Vice President/Business Development Officer (BDO), and Chief Financial Officer (CFO). Assisting the senior management team are a Legal Counsel and Internal Auditor/Compliance Officer. For the period under review, the Bank's corporate officers comprised of the following individuals:

President/CEO: Anna H. Mendiola Senior Vice President/BDO: Fabian S. Nimea Chief Financial Officer: Brandon J. Tara

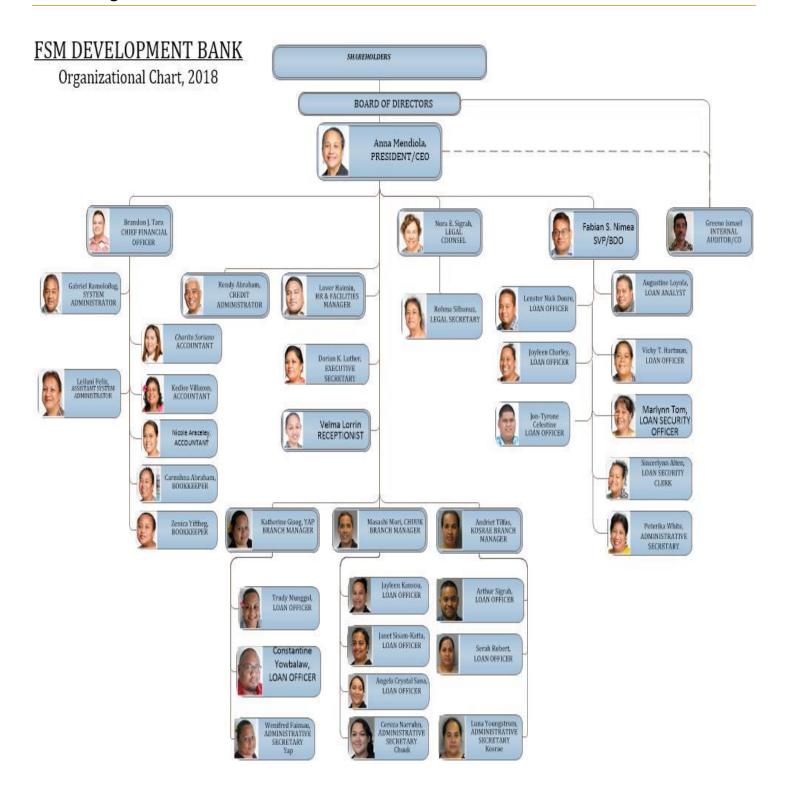
#### **Internal Audit:**

FSMDB believes that an independent internal audit function of the bank is important to provide independent assurance that the bank's lending practices, risk management, governance, and internal control processes are operating effectively. With integrity and accountability, FSMDB's internal auditor, who reports directly to the Board of Directors and has its own charter, provides periodic insight and recommendations based on audits, analyses, and assessments of data and processes.

#### Appreciation to former staff:

We would like to acknowledge <u>Mr. Alik Alik, SVP/COO</u> and <u>Ms. Cereza Narruhn,</u> Chuuk Branch Secretary who left the Bank in 2018 to pursue other endeavors, and we wish them well!

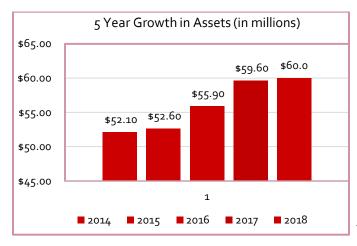




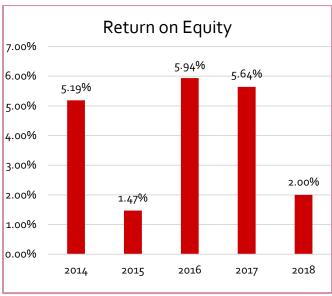


#### MANAGEMENT REPORT:

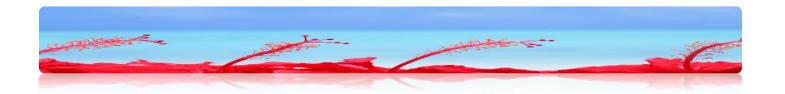
FSMDB continues to grow its assets by strategically ensuring that more than enough revenues are generated to cover operating expenses and surplus earnings are retained to increase assets. To ensure future growth and sustainability, within the last five years, the Bank has grown its assets from \$52 MM beginning in 2014 to \$60 MM in 2018 as illustrated below. Our loans receivable have also grown within the last five years. Although the Bank has reduced its interest rates on its business loans from 9% down to a range of \$4% - 7% to be more attractive to the business community, our 2018 earnings from operations was positive and the return on equity has remained positive over the last few years. FSMDB has for the past 5 years ended the year with a positive net position, allowing for more funds to be lent to our valuable customers. Lastly, the Bank has been able to improve collections and streamline expenses to maintain financial stability over the years.



The Bank's assets have steadily grown in the last five years.



The Bank's return on equity has remained positive the last five years.



#### **BUSINESS DEVELOPMENT:**

The Bank's Business Development arm has been successfully meeting its objectives of aligning the strategic elements of the Bank's business in such a way as to best support the fulfillment of its long-term purpose. To ensure strategic alignment, the Bank's people, culture, structure and processes have striven to adapt as the Bank's strategy itself shifts. Over the years, the Bank has made many exciting improvements in delivering its programs.



Hotel Operations in Yap and Chuuk





#### **LENDING UPDATES:**

For the period between January 2018 and December 2018, FSMDB approved \$23.15 million for 494 loans. Business loans represented 86%, consumer loans at 13% and the remaining 2% for residential loans. The loan portfolio at year end stood at \$37.4 million; loans to the Tourism Sector constituted 24% followed by Wholesale/Retail at 16%, Real Estate development at 12%, Agriculture/Fisheries at 2%, Transportation and Construction at 4% and 7% respectively, and the remaining sectors at 65%. In terms of loan approvals for 2018, over 89% was approved for loans in the commercial, tourism, and agriculture/fisheries sectors. No contributions or subsidies from the government were received in 2018.

**Business Projects** 

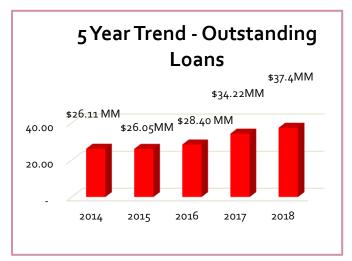








2018 Loan Approvals								
Agriculture/Forestry	\$ 1,120,843	5%						
Services	1,997,989	9%						
Manufacturing	858,879	4%						
Real Estate	5,936,051	26%						
Wholesale/Retail	5,765,382	25%						
Tourism	2,596,057	11%						
Transportation	254,781	1%						
Construction/Mining	1,350,000	6%						
Residential	358,712	2%						
Consumer loans	2,914,607	13%						
Total	\$ 23,153,301	100%						

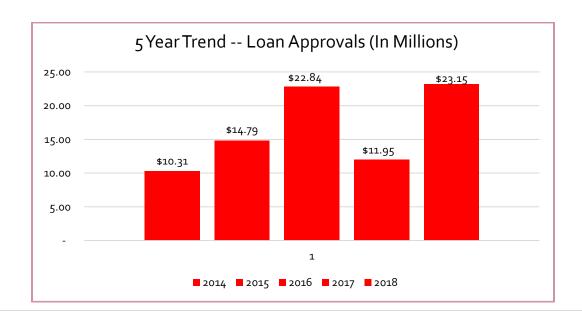


Photos: FSMDB-funded HELP Projects (Energy efficient homes)





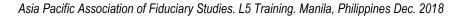






#### **Human Resources & Training:**

Human resources development has always been an important component of the bank's strategic goals. The bank places emphasis on training its Board members on governance, its management team, as well as its many employees on important banking, financial, technical, and other educational programs. The bank also assists or facilitates in training initiatives geared at helping many of its customers and clients on important matters pertaining to their businesses while they grow and prosper.







#### Corporate Social Responsibility:

In addition to supporting FSM's nation building efforts through our many projects, our Home Energy Loan Program (HELP) for energy efficient homes, and our in-house Development Finance & Training Institute, FSMDB also believes in supporting the nation in civic and socially responsible activities that contribute to the development of the FSM. At FSMDB, we value people. We respect our environment. We promote sustainable economic development. As your partners in business, for many years now, we have been contributing and will continue to contribute to disaster mitigation and climate change resilience efforts, local conferences and training/workshops, sporting events, cultural activities, and educational endeavors of many individual students through our scholarship program, to local schools, and other worthy programs.

\*



PC D. Leeling

# FEDERATED STATES OF MICRONESIA DEVELOPMENT BANK

(A COMPONENT UNIT OF THE FSM NATIONAL GOVERNMENT)

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

YEARS ENDED DECEMBER 31, 2018 AND 2017

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Deloitte & Touche LLP 361 South Marine Corps Drive Tamuning, GU 96913

Tel: +1 (671) 646-3884 Fax: +1 (671) 649-4265

www.deloitte.com

#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Federated States of Micronesia Development Bank:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Federated States of Micronesia Development Bank (the Bank), which comprise the statements of net position as of December 31, 2018 and 2017, and the related statements of revenues, expenses and changes in net position and of cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Deloitte.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Federated States of Micronesia Development Bank as of December 31, 2018 and 2017, and the changes in its net position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Emphasis of Matter**

#### Financial Statement Presentation

As discussed in Note 1 to the financial statements, the Bank elected to present an unclassified statement of net position because current assets are not matched with current liabilities. Our opinion is not modified with respect to this matter.

#### Other Matters

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 4 to 6 be presented to supplement the financial statements. Such information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Financial Information

Our audits were conducted for the purpose of forming an opinion on the Bank's financial statements. The Schedule of European Investment Bank August 2010 Finance Contract Ratios on page 24 is presented for purposes of additional analysis and is not a required part of the financial statements. The Schedule of European Investment Bank August 2010 Finance Contract Ratios is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of European Investment Bank August 2010 Finance Contract Ratios is fairly stated, in all material respects, in relation to the financial statements as a whole.

### Deloitte.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 21, 2019, on our consideration of the Bank's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Bank's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Bank's internal control over financial reporting and compliance.

Weblitte & Touche LLP March 21, 2019

Management's Discussion and Analysis Years Ended December 31, 2018 and 2017

The following is a discussion and analysis of the Federated States of Micronesia Development Bank's (the Bank) financial performance for the fiscal year ended December 31, 2018.

In 2018, FSMDB has once again proven its ability to transform challenges into opportunities, achieving growth under difficult economic conditions. FSMDB in 2018 approved \$23.15 million for 494 loans. Business loans represented 85%, consumer loans at 13% and the remaining 2% for residential loans. The loan portfolio at year end stood at \$37.4 million; loans to the Tourism Sector constituted 24% followed by Wholesale/Retail at 16%, Real Estate development at 12%, Agriculture/Fisheries at 2%, Transportation and Construction at 4% and 7% respectively, and the remaining sectors at 35%. In terms of loan approvals for 2018, over 89% was approved for loans in the commercial, tourism, and agriculture/fisheries sectors. No contributions or subsidies from the government were received in 2018.

#### <u>Summary Statements of Net Position</u>

Assets	<u>2018</u> \$ <u>60,006,706</u>	2017 \$ <u>59,559,529</u>	2016 \$ <u>55,920,795</u>
Liabilities	\$ <u>1,494,755</u>	\$ <u>1,884,033</u>	\$ <u>1,615,233</u>
Net position: Net investment in capital assets Unrestricted	1,455,943 <u>57,056,008</u>	1,510,124 <u>56,165,372</u>	1,624,211 52,681,351
Total net position	<u>58,511,951</u>	<u>57,675,496</u>	<u>54,305,562</u>
Total liabilities and net position	\$ <u>60,006,706</u>	\$ <u>59,559,529</u>	\$ <u>55,920,795</u>

In 2018, the lone long-term liability the Bank has with the European Investment Bank (EIB) was reduced to less than \$900K compared to \$1.0 million in 2017. Borrowed funds represented only 1.5% of total assets. Leverage has been very low providing ample room for the Bank to borrow funds for its lending activities should the need arise. For additional information concerning the Bank's debt, please refer to note 8 in the financial statements.

From operations, the Bank earned \$893,878, which represents a 2% reduction comparing to last year's results of \$910,360. The Bank's return on equity remained positive; however, it decreased from 6.0 % in 2017 to 1.0% in 2018. Moreover, the ratio of capital to assets remained at 98% in comparison to 2017. The bank was able to generate enough revenues to cover expenses, all from internal sources.

In 2018, the Bank's investments in the financial markets did not perform so well compared to last year's results. The total ratio of non-performing loans to total loans at the end of the 2018 was 5%. As of December 31, 2018, total loan loss provision to non-performing loans was at 224%. Based on the loan classification policy and review of individual loans, the Bank is adequately reserved for loan losses.

Refer to note 5 in the financial statements for capital asset activities.

Management's Discussion and Analysis Years Ended December 31, 2018 and 2017

#### Summary Statements of Revenues, Expenses and Changes in Net Position

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Operating revenues	\$ 3,120,480	\$ 2,808,000	\$ 2,736,600
(Provision for) reversal of loan losses	(300,000)	-	1,179,871
Operating expenses, including interest	<u>(1,926,602</u> )	<u>(1,897,640</u> )	<u>(1,789,615</u> )
Earnings from operations	893,878	910,360	2,126,856
Non-operating (expense) revenues, net	(57,423)	<u>2,459,574</u>	<u>1,192,397</u>
Change in net position	836,455	3,369,934	3,319,253
Net position at beginning of year	<u>57,675,496</u>	<u>54,305,562</u>	<u>50,986,309</u>
Net position at end of year	\$ <u>58,511,951</u>	\$ <u>57,675,496</u>	\$ <u>54,305,562</u>

The Bank manages two trust funds, namely, the Investment Development Fund (IDF) and Yap Development Loan Fund (YDLF). The total assets for each of these funds at the end of 2018 were \$1,907,479 and \$273,126, respectively. Assets under IDF continue to decrease as all the States have withdrawn their funds from the State sub-accounts. The bank stopped drawing management fees from the IDF due to insufficient revenue generated in the IDF Private Reserve portfolio. YDLF did not have any earnings or expenses in 2018. Management had resubmitted a request to the FSM National Government to repeal the IDF law as only two loans remain active in the Private Sector sub-account, all loans in the State sub-accounts have defaulted, and the projects are defunct.

#### **Economic Outlook**

Management anticipates the year 2019 to be better than 2018 in terms of economic activities therefore expects an increase in lending activities and loan approvals. The Bank continues to seek out projects in the tourism sector and other sectors where employment is generated. Additionally, the Bank is nearing its completion in the process to become Green Climate Fund (GCF) accredited. The GCF's objective is to provide projects to help climate change adaptation, resilience, and mitigation. FSMDB believes that it can assist the nation in its efforts to combat climate change, especially in building resilience for adaptation to climate change in all sectors within the FSM, and perhaps even the region, by providing its banking and technical expertise in future GCF-related projects and programs.

The Bank is also looking into helping the construction sector by providing real estate development loans and surety bonds. The Bank has picked up more Home Energy Loan Program (HELP) projects in 2018 with the rolling out of this program to the other states to help promote energy efficient homes and hopes that this program grows going forward. Recently, the Bank has partnered with a regional bank with the hopes to grow our Home Loans portfolio, while at the same time assist more customers in this regard.

In 2018, the Bank adopted its 3-year rolling plan, which outlines where the Bank is now and what needs to be done in order to achieve its short-term goals. With the end of the financial provisions in the Compact facing the FSM in 2023, the Bank intends to work with all of its stakeholders, including the government, to confront any future challenges, whatever they may be. As a partner, the Bank anticipates to be more proactive in developing ideas into viable business proposals and providing entrepreneurial training to help improve the management of successful businesses in the FSM.

Management's Discussion and Analysis Years Ended December 31, 2018 and 2017

#### **Contacting Financial Management**

The Management's Discussion and Analysis report is intended to provide information concerning known facts and conditions affecting the Bank's operations. This financial report is designed to provide a general overview of the Bank's finances and to demonstrate the Bank's accountability for the funds it receives and expends.

Management's Discussion and Analysis for the year ended December 31, 2017 is set forth in the Bank's report on the audit of financial statements, which is dated March 26, 2018. That Discussion and Analysis explains the major factors impacting the 2017 financial statements and can be viewed at the Bank's website at <a href="https://www.fsmdb.fm">www.fsmdb.fm</a> or Office of the Public Auditor's website at <a href="https://www.fsmdb.fm">www.fsmdb.fm</a> or Office of the Public Auditor's website at <a href="https://www.fsmdb.fm">www.fsmdb.fm</a>.

For additional information about this report, please contact Ms. Anna Mendiola, President/Chief Executive Officer, P.O. Box M, Kolonia, Pohnpei 96941 or visit the website at <a href="https://www.fsmdb.fm">www.fsmdb.fm</a>.

Statements of Net Position December 31, 2018 and 2017

	2018		2017
<u>ASSETS</u>			
Cash and cash equivalents Time certificates of deposit Investments Interest and other receivables Loans receivable, net of allowance for loan losses Equity investment Prepaid expenses Depreciable capital assets, net	\$	2,634,528 3,063,148 13,923,366 125,603 33,031,475 5,703,120 69,523 1,455,943	\$ 3,811,745 4,119,739 14,982,015 116,340 29,606,784 5,352,240 60,542 1,510,124
Total assets		60,006,706	\$ 59,559,529
LIABILITIES AND NET POSITION			
Liabilities: Accounts payable Accrued interest payable Long-term debt Credit life payable Payable to trust funds Unearned grant revenues Total liabilities	\$	54,213 28,053 881,177 13,282 366,979 151,051	\$ 84,630 13,325 1,020,904 6,938 577,185 181,051 1,884,033
Commitments and contingencies			
Net position: Net investment in capital assets Unrestricted		1,455,943 57,056,008	1,510,124 56,165,372
Total net position		58,511,951	57,675,496
Total liabilities and net position	\$	60,006,706	\$ 59,559,529

Statements of Revenues, Expenses and Changes in Net Position Years Ended December 31, 2018 and 2017

Operating revenues:         2,670,444         \$ 2,365,198           Loan fees         285,277         191,253           Rental         28,800         24,438           Interest income on time certificates of deposit         6,644         9,744           Miscellaneous         129,315         217,367           Total operating revenues         3,120,480         2,808,000           Provision for loan losses         (300,000)         2,808,000           Net operating revenues         2,820,480         2,808,000           Operating expenses:         1,033,052         1,050,226           Interest expense         49,066         46,400           General and administrative expenses:         1,033,052         1,050,226           Depreciation         128,944         121,425           Travel         122,702         113,972           Contractual services         106,896         80,825           Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication		2018	2017
Provision for loan losses         (300,000)         -           Net operating revenues         2,820,480         2,808,000           Operating expenses:         49,066         46,400           Interest expense         49,066         46,400           General and administrative expenses:         7           Personnel services         1,033,052         1,050,226           Depreciation         128,944         121,425           Travel         122,702         113,972           Contractual services         106,896         80,825           Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance </td <td>Interest income on loans Loan fees Rental Interest income on time certificates of deposit</td> <td>285,277 28,800 6,644</td> <td>191,253 24,438 9,744</td>	Interest income on loans Loan fees Rental Interest income on time certificates of deposit	285,277 28,800 6,644	191,253 24,438 9,744
Net operating revenues         2,820,480         2,808,000           Operating expenses:         49,066         46,400           General and administrative expenses:         1,033,052         1,050,226           Depreciation         128,944         121,425           Travel         122,702         113,972           Contractual services         106,896         80,825           Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Pri	Total operating revenues	3,120,480	2,808,000
Operating expenses:         49,066         46,400           General and administrative expenses:         1,033,052         1,050,226           Personnel services         1,28,944         121,425           Travel         122,702         113,972           Contractual services         106,896         80,825           Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general	Provision for loan losses	(300,000)	
Interest expense         49,066         46,400           General and administrative expenses:         1,033,052         1,050,226           Depreciation         128,944         121,425           Travel         122,702         113,972           Contractual services         106,896         80,825           Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and admin	Net operating revenues	2,820,480	2,808,000
Depreciation         128,944         121,425           Travel         122,702         113,972           Contractual services         106,896         80,825           Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonopera	Interest expense	49,066	46,400
Travel         122,702         113,972           Contractual services         106,896         80,825           Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         (67,352)         2,459,574			
Contractual services         106,896         80,825           Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         1         (67,352)         2,459,574           Gain on sale of capital assets         9,929	•	•	
Rent         83,460         87,960           Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         (67,352)         2,459,574           Gain on sale of capital assets         9,929         -           Total nonoperating (expenses) revenues, net         (57,423)		•	
Training         83,144         62,486           Retirement plan contributions         65,239         57,506           Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         (67,352)         2,459,574           Gain on sale of capital assets         9,929         -           Total nonoperating (expenses) revenues, net         (57,423)         2,459,574           Change in net position <td></td> <td>•</td> <td>•</td>		•	•
Utilities         49,308         45,583           Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         (67,352)         2,459,574           Gain on sale of capital assets         9,929         -           Total nonoperating (expenses) revenues, net         (57,423)         2,459,574           Change in net position         836,455         3,369,934           Net position at beginning of year         57,675,496         54,305,562	Training	•	
Branch automation         41,461         28,309           Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         (67,352)         2,459,574           Gain on sale of capital assets         9,929         -           Total nonoperating (expenses) revenues, net         (57,423)         2,459,574           Change in net position         836,455         3,369,934           Net position at beginning of year         57,675,496         54,305,562	Retirement plan contributions	65,239	57,506
Communication         38,261         40,801           Supplies         18,289         24,198           Staff relations         12,919         10,203           Fuel, oil and petroleum         9,896         8,534           Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         (67,352)         2,459,574           Gain on sale of capital assets         9,929         -           Total nonoperating (expenses) revenues, net         (57,423)         2,459,574           Change in net position         836,455         3,369,934           Net position at beginning of year         57,675,496         54,305,562	Utilities	•	· ·
Supplies       18,289       24,198         Staff relations       12,919       10,203         Fuel, oil and petroleum       9,896       8,534         Community development       9,474       15,708         Equipment       8,964       11,806         Insurance       6,716       5,614         Repair and maintenance       4,259       10,582         Printing       3,234       3,961         Miscellaneous       51,318       71,541         Total general and administrative expenses       1,877,536       1,851,240         Earnings from operations       893,878       910,360         Nonoperating (expenses) revenues, net:       (67,352)       2,459,574         Gain on sale of capital assets       9,929       -         Total nonoperating (expenses) revenues, net       (57,423)       2,459,574         Change in net position       836,455       3,369,934         Net position at beginning of year       57,675,496       54,305,562		·	•
Staff relations       12,919       10,203         Fuel, oil and petroleum       9,896       8,534         Community development       9,474       15,708         Equipment       8,964       11,806         Insurance       6,716       5,614         Repair and maintenance       4,259       10,582         Printing       3,234       3,961         Miscellaneous       51,318       71,541         Total general and administrative expenses       1,877,536       1,851,240         Earnings from operations       893,878       910,360         Nonoperating (expenses) revenues, net:       (67,352)       2,459,574         Gain on sale of capital assets       9,929       -         Total nonoperating (expenses) revenues, net       (57,423)       2,459,574         Change in net position       836,455       3,369,934         Net position at beginning of year       57,675,496       54,305,562		•	•
Fuel, oil and petroleum       9,896       8,534         Community development       9,474       15,708         Equipment       8,964       11,806         Insurance       6,716       5,614         Repair and maintenance       4,259       10,582         Printing       3,234       3,961         Miscellaneous       51,318       71,541         Total general and administrative expenses       1,877,536       1,851,240         Earnings from operations       893,878       910,360         Nonoperating (expenses) revenues, net:       (67,352)       2,459,574         Gain on sale of capital assets       9,929       -         Total nonoperating (expenses) revenues, net       (57,423)       2,459,574         Change in net position       836,455       3,369,934         Net position at beginning of year       57,675,496       54,305,562	• •	·	•
Community development         9,474         15,708           Equipment         8,964         11,806           Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         (67,352)         2,459,574           Gain on sale of capital assets         9,929         -           Total nonoperating (expenses) revenues, net         (57,423)         2,459,574           Change in net position         836,455         3,369,934           Net position at beginning of year         57,675,496         54,305,562		·	•
Equipment       8,964       11,806         Insurance       6,716       5,614         Repair and maintenance       4,259       10,582         Printing       3,234       3,961         Miscellaneous       51,318       71,541         Total general and administrative expenses       1,877,536       1,851,240         Earnings from operations       893,878       910,360         Nonoperating (expenses) revenues, net:       (67,352)       2,459,574         Gain on sale of capital assets       9,929       -         Total nonoperating (expenses) revenues, net       (57,423)       2,459,574         Change in net position       836,455       3,369,934         Net position at beginning of year       57,675,496       54,305,562		•	•
Insurance         6,716         5,614           Repair and maintenance         4,259         10,582           Printing         3,234         3,961           Miscellaneous         51,318         71,541           Total general and administrative expenses         1,877,536         1,851,240           Earnings from operations         893,878         910,360           Nonoperating (expenses) revenues, net:         (67,352)         2,459,574           Gain on sale of capital assets         9,929         -           Total nonoperating (expenses) revenues, net         (57,423)         2,459,574           Change in net position         836,455         3,369,934           Net position at beginning of year         57,675,496         54,305,562		•	•
Repair and maintenance       4,259       10,582         Printing       3,234       3,961         Miscellaneous       51,318       71,541         Total general and administrative expenses       1,877,536       1,851,240         Earnings from operations       893,878       910,360         Nonoperating (expenses) revenues, net:       (67,352)       2,459,574         Gain on sale of capital assets       9,929       -         Total nonoperating (expenses) revenues, net       (57,423)       2,459,574         Change in net position       836,455       3,369,934         Net position at beginning of year       57,675,496       54,305,562		·	· · · · · · · · · · · · · · · · · · ·
Miscellaneous51,31871,541Total general and administrative expenses1,877,5361,851,240Earnings from operations893,878910,360Nonoperating (expenses) revenues, net:(67,352)2,459,574Investment earnings (loss), net(67,352)2,459,574Gain on sale of capital assets9,929-Total nonoperating (expenses) revenues, net(57,423)2,459,574Change in net position836,4553,369,934Net position at beginning of year57,675,49654,305,562	Repair and maintenance	4,259	10,582
Total general and administrative expenses 1,877,536 1,851,240  Earnings from operations 893,878 910,360  Nonoperating (expenses) revenues, net: Investment earnings (loss), net (67,352) 2,459,574  Gain on sale of capital assets 9,929 -  Total nonoperating (expenses) revenues, net (57,423) 2,459,574  Change in net position 836,455 3,369,934  Net position at beginning of year 57,675,496 54,305,562	Printing	3,234	3,961
Earnings from operations 893,878 910,360  Nonoperating (expenses) revenues, net:  Investment earnings (loss), net (67,352) 2,459,574  Gain on sale of capital assets 9,929 -  Total nonoperating (expenses) revenues, net (57,423) 2,459,574  Change in net position 836,455 3,369,934  Net position at beginning of year 57,675,496 54,305,562	Miscellaneous	51,318	71,541
Nonoperating (expenses) revenues, net:  Investment earnings (loss), net (67,352) 2,459,574 Gain on sale of capital assets 9,929 -  Total nonoperating (expenses) revenues, net (57,423) 2,459,574  Change in net position 836,455 3,369,934  Net position at beginning of year 57,675,496 54,305,562	Total general and administrative expenses	1,877,536	1,851,240
Investment earnings (loss), net Gain on sale of capital assets  Total nonoperating (expenses) revenues, net  Change in net position  Net position at beginning of year  (67,352) 2,459,574  (57,423) 2,459,574  (57,423) 3,369,934  Solution at beginning of year  (57,675,496) 54,305,562	Earnings from operations	893,878	910,360
Change in net position         836,455         3,369,934           Net position at beginning of year         57,675,496         54,305,562	Investment earnings (loss), net		2,459,574 
Net position at beginning of year 57,675,496 54,305,562	Total nonoperating (expenses) revenues, net	(57,423)	2,459,574
	Change in net position	836,455	3,369,934
Net position at end of year <u>\$ 58,511,951</u> <u>\$ 57,675,496</u>	Net position at beginning of year	57,675,496	54,305,562
	Net position at end of year	\$ 58,511,951	\$ 57,675,496

#### Statements of Cash Flows Years Ended December 31, 2018 and 2017

	2018	2017
Cash flows from operating activities:  Cash received from customers  Cash received from grantor	\$ 3,091,248	\$ 2,796,508 99,970
Cash paid to suppliers for goods and services	- (778,594)	(883,919)
Cash paid to employees for services	(1,033,052)	(1,050,226)
Interest received on time certificates of deposit	6,644	9,744
Interest paid	(21,013)	(46,400)
Net cash provided by operating activities	1,265,233	925,677
Cash flows from noncapital financing activities:		
Principal repayment of long-term debt	(139,727)	(133,977)
Net transfers (out to) in from trust funds	(210,206)	447,912
Net cash (used in) provided by noncapital financing activities	(349,933)	313,935
Cash flows from capital and related financing activities:		
Proceeds from sale of capital assets	10,135	-
Acquisition of capital assets	(74,969)	(7,302)
Net cash used in capital and related financing activities	(64,834)	(7,302)
Cash flows from investing activities:		
Loan origination and principal disbursements, net	(3,724,691)	(4,433,965)
Decrease (increase) in time certificates of deposit	1,056,591	(3,182,197)
Proceeds from sale of investments, net	386,167	2,066,821
Dividends received	254,250	225,000
Net cash used in investing activities	(2,027,683)	(5,324,341)
Net change in cash and cash equivalents	(1,177,217)	(4,092,031)
Cash and cash equivalents at beginning of year	3,811,745	7,903,776
Cash and cash equivalents at end of year	\$ 2,634,528	\$ 3,811,745

Statements of Cash Flows, Continued Years Ended December 31, 2018 and 2017

	2018	 2017
Reconciliation of earnings from operations to net cash provided by operating activities:		
Earnings from operations	\$ 893,878	\$ 910,360
Adjustments to reconcile earnings from operations to net cash provided by operating activities:		
Provision for loan losses	300,000	-
Depreciation	128,944	121,425
Increase in assets:		
Interest and other receivables	(9,263)	(1,748)
Prepaid expenses	(8,981)	(59,225)
Increase (decrease) in liabilities:		
Accounts payable	(30,417)	(26,951)
Accrued interest payable	14,728	-
Credit life payable	6,344	(93,419)
Unearned grant revenues	(30,000)	75,235
Net cash provided by operating activities	\$ 1,265,233	\$ 925,677

Notes to Financial Statements December 31, 2018 and 2017

#### (1) Summary of Significant Accounting Policies

#### **Reporting Entities**

The Federated States of Micronesia (FSM) Development Bank (the Bank or FSMDB) was created in 1979 by Public Law 1-37 of the First Congress of the Federated States of Micronesia. The Bank began its operations on October 1, 1980. The Bank was reorganized in January 1994 by Public Law 8-47 of the Eighth Congress of the FSM. The purpose of the Bank is to provide loans for economic development of the FSM. Such loans may otherwise be too risky for commercial banks to underwrite. Additionally, the Bank's repayment terms tend to be longer than those offered by commercial banks. As of December 31, 2018, the Bank has issued 3,236,883 shares to the FSM National Government (98.80%), Chuuk State (0.92%) and Kosrae State (0.28%). These shares do not convey ownership and have been made in accordance with the aforementioned law but these shares have no financial impact on the accompanying financial statements.

The Investment Development Fund (IDF) was established by Public Law 5-122 in January 1989. The purpose of the IDF is to finance projects which will (1) have their operations primarily located within the FSM; (2) improve the balance of payments position of the FSM; (3) increase the value of visible and invisible exports or result in import substitutions; (4) demonstrate positive economic returns; and (5) contribute to the furtherance of close economic relations with the United States.

The Yap Development Loan Fund (YDLF) is administered by the Bank in a Trust capacity. All loan decisions are made by executives of the respective state governments.

The Bank is a component unit (a discretely presented proprietary fund type) of the FSM National Government. The financial statements in this report do not represent the financial position, results of operations or cash flows of the FSM National Government as a whole. The financial statements of the Bank are not obligations of the FSM National Government unless specifically authorized by the FSM National Government. To date, no such authorizations have been made.

#### Fund Structure and Basis of Accounting

The accounts of the Bank are organized as a discretely presented component unit - proprietary fund of the FSM National Government. Proprietary funds are used by governmental units to account for operations that are financed and operated in a manner similar to a private business. This accounting is appropriate when costs of providing goods or services to the general public are to be financed primarily through user charges or where the periodic determination of net income is appropriate for accountability purposes.

The Bank follows the pronouncements of the Governmental Accounting Standards Board (GASB), which is the nationally accepted standard setting body for establishing generally accepted accounting principles (GAAP) for governmental entities.

GASB Statement No. 34, Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments, requires assets and liabilities of enterprise funds be presented in a classified format to distinguish between current and long-term assets and liabilities. FSMDB is a government-owned bank. Banks do not present a classified statement of net position because current assets are not matched with current liabilities. The statements of net position of the Bank present assets and liabilities in order of their relative liquidity, rather than in a classified format.

Notes to Financial Statements December 31, 2018 and 2017

#### (1) Summary of Significant Accounting Policies, Continued

#### Fund Structure and Basis of Accounting, Continued

The accounts of the IDF and YDLF are accounted for as fiduciary fund types as the amounts are to be reported on the respective entities' financial statements (the FSM National Government and Yap State, respectively).

The Bank utilizes the flow of economic resources measurement focus.

The statement of net position presents all of the Bank's non-fiduciary assets, deferred outflows of resources, liabilities and deferred inflows of resources, with the difference reported as net position. Net position is classified for accounting and reporting purposes into the following three net position categories:

- Net investment in capital assets capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets as well as deferred outflows of resources and deferred inflows of resources that are attributable to those assets or related debt.
- Restricted restricted assets reduced by liabilities and deferred inflows of resources related to those assets that are subject to externally imposed stipulations.
- Unrestricted the net amount of the assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. All other revenues are reported as nonoperating. Operating expenses include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

#### Cash and Cash Equivalents

For the purposes of the statements of net position and the statements of cash flows, cash and cash equivalents are defined as cash in bank checking and savings accounts, money market funds, and commercial paper with original maturities of three months or less from the date of acquisition.

Time certificates of deposit with original maturities of greater than three months are separately classified.

#### <u>Investments</u>

Investments and related investment earnings are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability (i.e., the exit price) in an orderly transaction between market participants at the date as of which the fair value of an asset or liability is determined.

An equity investment in the common stock of Bank of the FSM (investee) is stated at the net asset value (NAV). The NAV is used as a practical expedient to estimate fair value. The NAV is determined based on the total shareholders' equities reported by the investee.

Notes to Financial Statements December 31, 2018 and 2017

#### (1) Summary of Significant Accounting Policies, Continued

#### Loans and Allowance for Loan Losses

Loans receivable are stated at unpaid principal balance less the allowance for loan losses.

Management maintains the allowance for loan losses at a level adequate to absorb probable losses. Management determines the adequacy of the allowance based upon reviews of individual loans, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors. Loans deemed uncollectible are charged to the allowance. Provisions for losses and recoveries on loans previously charged off are added to the allowance.

Interest on loans is accrued and credited to income based on the principal amount outstanding. The accrual of interest on loans is discontinued when, in the opinion of management, there is an indication that the borrower may be unable to meet payments as they become due. Upon such discontinuance, all unpaid accrued interest is reversed.

#### Capital Assets

Capital assets are stated at cost, less accumulated depreciation. Depreciation is based on the straight-line method over the estimated useful lives of the respective assets. All assets have estimated useful lives of three to five years.

The Bank's policy on capital assets requires that assets with a purchase value of \$5,000 and over are capitalized and depreciated based on their useful lives. Assets with a purchase value less than \$5,000 are expensed fully in the year of purchase.

#### **Unearned Grant Revenues**

Unearned grant revenues represent amounts received from grant and contract sponsors that have not yet been earned.

#### Compensated Absences

Earned but unused annual leave is paid to employees upon termination of their employment. Accordingly, vested or accumulated vacation leave is recorded as an expense and liability as the benefits accrue to employees. It is the policy of the Bank to record the cost of sick leave when leave is actually taken and an expense is actually incurred. Accordingly, no liability is recorded for non-vesting accumulating rights to receive sick pay benefits, which approximated \$189,000 and \$174,000 at December 31, 2018 and 2017, respectively.

#### Off-Balance Sheet Financial Instruments

In the ordinary course of business, the Bank enters into off-balance sheet financial instruments consisting of commitments to extend credit and loan guarantees. Such financial instruments are recorded in the financial statements when they become payable.

Notes to Financial Statements December 31, 2018 and 2017

#### (1) Summary of Significant Accounting Policies, Continued

#### **Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A material estimate that is particularly susceptible to significant change in the near term relates to the determination of the allowance for loan losses.

#### New Accounting Standards

During the year ended December 31, 2018, the Bank implemented the following pronouncements:

- GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, which replaces the requirements of Statements No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, as amended, and No. 57, OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans, and provides guidance on reporting by governments that provide OPEB to their employees and for governments that finance OPEB for employees of other governments.
- GASB Statement No. 85, Omnibus 2017, which address practice issues that have been identified during implementation and application of certain GASB Statements including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits).
- GASB Statement No. 86, Certain Debt Extinguishment Issues, which improves consistency in accounting and financial reporting for in-substance defeasance of debt.

The implementation of these statements did not have a material effect on the accompanying financial statements.

In November 2016, GASB issued Statement No. 83, Certain Asset Retirement Obligations, which addresses accounting and financial reporting for certain asset retirement obligations (AROs) associated with the retirement of a tangible capital asset. The provisions in Statement No. 83 are effective for fiscal years beginning after June 15, 2018. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

In January 2017, GASB issued Statement No. 84, *Fiduciary Activities*, which establishes criteria for identifying fiduciary activities of all state and local governments. The provisions in Statement No. 84 are effective for fiscal years beginning after December 15, 2018. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

Notes to Financial Statements December 31, 2018 and 2017

#### (1) Summary of Significant Accounting Policies, Continued

#### New Accounting Standards, Continued

In June 2017, GASB issued Statement No. 87, *Leases*, which establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. The provisions in Statement No. 87 are effective for fiscal years beginning after December 15, 2019. Management has yet to determine whether the implementation of this statement will have a material effect on the financial statements.

In April 2018, GASB issued Statement No. 88, Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements, which improves the information that is disclosed in notes to government financial statements related to debt, including direct borrowings and direct placements. The provisions in Statement No. 88 are effective for fiscal years beginning after June 15, 2018. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

In June 2018, GASB issued Statement No. 89, Accounting for Interest Cost Incurred before the End of a Construction Period, which requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. The provisions in Statement No. 89 are effective for fiscal years beginning after December 15, 2019. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

In August 2018, GASB issued Statement No. 90, *Majority Equity Interests – an Amendment of GASB Statements No. 14 and No. 61*, which improves the consistency and comparability of reporting a government's majority equity interest in a legally separate organization and the relevance of financial statement information for certain component units. The provisions in Statement No. 90 are effective for fiscal years beginning after December 15, 2018. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

#### (2) Deposits and Investments

The deposit and investment policies of the Bank are governed by its enabling legislation. The Board is required to engage one or more fund custodians to assume responsibility for the physical possession of the Bank's investments. Legally authorized investments are as follows:

- (i) Government obligations Obligations issued or guaranteed as to principal and interest by the National Government and/or State governments of the Federated States of Micronesia or by the Government of the United States, provided that the principal and interest on each obligation are payable in the currency of the United States.
- (ii) Corporate obligations and mortgage-backed securities Obligations of any public or private entity or corporation created or existing under the laws of the Federated States of Micronesia or of the United States or any state, territory or commonwealth thereof, or obligations of any other government or economic community which are payable in United States dollars, or other mortgage-backed securities provided that the obligation is an agency of the United States Government, the National Government of the Federated States of Micronesia, or is rated in one of the three highest categories by two nationally recognized rating agencies. No investment under this heading shall exceed ten percent of the market value of the investment fund or ten percent of the outstanding value of the issue at the time of purchase.

Notes to Financial Statements December 31, 2018 and 2017

#### (2) Deposits and Investments, Continued

- (iii) Preferred and common stocks Shares of preferred or common stocks of any corporation created or existing under the laws of the Federated States of Micronesia or under the laws of the United States or any state, territory or commonwealth thereof provided that the purchase of such shares shall be considered reasonable and prudent by the Bank's investment advisor at the time of purchase, that not more than five percent of the market value of its investments shall be invested in the stock of any one corporation, and that not more than ten percent of the market value of its investments shall be invested in any one industry group.
- (iv) Insurance company obligations Contracts and agreements supplemental thereto providing for participation in one or more accounts of a life insurance company authorized to do business in the Federated States of Micronesia or in any state, territory or commonwealth of the United States provided that the total market value of these investments at no time shall exceed ten percent of all investments.

#### A. Deposits

Custodial credit risk is the risk that in the event of a bank failure, the Bank's deposits may not be returned to it. Such deposits are not covered by depository insurance and are either uncollateralized, or collateralized with securities held by the pledging financial institution or held by the pledging financial institution but not in the depositor-government's name. The Bank does not have a deposit policy for custodial credit risk.

As of December 31, 2018 and 2017, the carrying amount of the Bank's total cash and cash equivalents and time certificates of deposit was \$5,697,676 and \$7,931,484, respectively, and the corresponding bank balances were \$5,695,120 and \$8,715,409, respectively, which were all maintained in financial institutions subject to Federal Deposit Insurance Corporation (FDIC) insurance. As of December 31, 2018 and 2017, bank deposits in the amounts of \$3,085,938 and \$3,931,033, respectively, were FDIC insured. The Bank does not require collateralization of its cash deposits; therefore, deposit levels in excess of FDIC insurance coverage are uncollateralized. Accordingly, these deposits are exposed to custodial credit risk. Management's confidence in the financial strength of their banking institutions was the basis of the decision to not require collateralization. No losses as a result of this practice were incurred for the years ended December 31, 2018 and 2017.

#### B. Investments

As of December 31, 2018 and 2017, investments at fair value are as follows:

	<u>2018</u>	<u>2017</u>
Fixed income securities:  Domestic fixed income	\$ 4,962,709	\$ 5,223,941
Equity securities:  Domestic equities  Shares in a mutual fund	7,768,164	8,681,595
(Templeton Global BD FD ADV TGBAX)	1,192,493	1,076,479
	\$ <u>13,923,366</u>	\$ <u>14,982,015</u>

Notes to Financial Statements December 31, 2018 and 2017

#### (2) <u>Deposits and Investments, Continued</u>

#### B. Investments, Continued

As of December 31, 2018, investments in domestic fixed income are as follows:

				In	vestment r	<u>naturities (in Y</u>	'ears)	
	Moody's Credit <u>Rating</u>		Less <u>Than 1</u>		1 to 5	<u>6 to 10</u>	Greater <u>Than 10</u>	Fair <u>Value</u>
U.S. Government securities: U.S. Treasury Notes	Aaa	\$		đ	_	\$ 1,514,984	¢.	\$ 1,514,984
U.S. Government agencies:	Add	Þ	-	\$	-	\$ 1,514,904	<b>&gt;</b> -	\$ 1,514,964
Federal Home Loan Bank	Aaa		715,082		474,753	-	-	1,189,835
Federal National Mortgage								
Association	Not rated		-		-	-	245,667	245,667
Federal Home Loan Mortgage								
Corp.	Not rated		210,002		-	-	89,937	299,939
Corporate bonds	A1		-		499,631	78,775	-	578,406
Corporate bonds	A2		-		529,005	81,607	-	610,612
Corporate bonds	A3	_	-	_	523,266			<u>523,266</u>
		\$	925,084	\$ 2	2 <u>,026,655</u>	\$ <u>1,675,366</u>	\$ <u>335,604</u>	\$ <u>4,962,709</u>

As of December 31, 2017, investments in domestic fixed income are as follows:

	N4   -   -		Investment maturities (in Years)					
	Moody's Credit <u>Rating</u>		Less <u>Than 1</u>		1 to 5	<u>6 to 10</u>	Greater <u>Than 10</u>	Fair <u>Value</u>
U.S. Government securities:								
U.S. Treasury Notes	Aaa	\$	-	\$	-	\$ 1,557,939	\$ -	\$ 1,557,939
U.S. Government agencies:								
Federal Home Loan Bank	Aaa		199,826		714,875	-	-	914,701
Federal Farm Credit Bank	Aaa		580,322		100,034	-	-	680,356
Federal National Mortgage								
Association	Not rated		295,062		-	68,559	304,928	668,549
Federal Home Loan Mortgage								
Corp.	Not rated		-		274,736	-	187,658	462,394
Corporate bonds	А3		-		220,914	128,426	-	349,340
Corporate bonds	A2		-		198,479	-	-	198,479
Corporate bonds	Baa3	_			<u>87,646</u>	304,537		<u>392,183</u>
		\$ _	1,075,210	\$	1,596,684	\$ <u>2.059.461</u>	\$ <u>492,586</u>	\$ <u>5,223,941</u>

Notes to Financial Statements December 31, 2018 and 2017

#### (2) Deposits and Investments, Continued

#### C. Investments, Continued

The Bank categorizes its fair value measurements within the fair value hierarchy established by GASB Statement No. 72. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs. The Bank has the following recurring fair value measurements as of December 31, 2018 and 2017:

		Fair Value Measurements Using			<u>Using</u>
	December 31, 2018	<u>Level 1</u>	<u>Level 2</u>		Level 3
Fixed income: U.S. Treasury obligations U.S. Government agencies Corporate notes  Total fixed income	\$ 1,514,984 1,735,441 1,712,284 4,962,709	\$ - - - -	\$ 1,514,984 1,735,441 1,712,284 4,962,709	\$ -	- - - -
Equity securities: U.S. equities Mutual fund shares	7,768,164 1,192,493	7,768,164 1,192,493		<b>-</b>	- -
Total investments at fair value	\$ <u>13,923,366</u>	\$ <u>8,960,657</u>	\$ <u>4,962,709</u>	\$ <u>_</u>	<u>-</u>
	Dagamahay 21	<u>Fair V</u>	alue Measurem	<u>nents</u>	<u>Using</u>
	December 31, 2017	<u>Fair V</u> <u>Level 1</u>	alue Measurem <u>Level 2</u>	<u>nents</u>	Using Level 3
Fixed income: U.S. Treasury obligations U.S. Government agencies Corporate notes	•			<u>nents</u> \$	<del>-</del> '
U.S. Treasury obligations U.S. Government agencies	\$ 1,557,939 2,726,000	<u>Level 1</u>	<u>Level 2</u> \$ 1,557,939 2,726,000		<del>-</del> '
U.S. Treasury obligations U.S. Government agencies Corporate notes	\$ 1,557,939 2,726,000 940,002	<u>Level 1</u>	<u>Level 2</u> \$ 1,557,939 2,726,000 <u>940,002</u>		<del>-</del> '

Credit risk for investments is the risk that an issuer or other counterparty to an investment will not fulfill its obligations.

Custodial credit risk for investments is the risk that in the event of the failure of the counterparty to the transaction, the Bank will not be able to recover the value of investment or collateral securities that are in the possession of an outside party. The Bank's investments are held and administered by trustees. Accordingly, these investments are exposed to custodial credit risk. Based on negotiated trust and custody contracts, all of these investments were held in the Bank's name by the Bank's custodial financial institution at December 31, 2018 and 2017.

Notes to Financial Statements December 31, 2018 and 2017

#### (2) Deposits and Investments, Continued

#### B. Investments, Continued

Concentration of credit risk for investments is the risk of loss attributed to the magnitude of an entity's investment in a single issuer. GASB Statement No. 40 requires disclosure by issuer and amount of investments in any one issuer that represents five percent (5%) or more of total investments for the Bank. As of December 31, 2018, the Bank's investment in U.S. Treasury securities and agency obligations of the Federal Home Loan Bank constituted 11% and 9%, respectively, of its total investments. As of December 31, 2017, the Bank's investment in U.S. Treasury securities and agency obligations of the Federal Home Loan Bank constituted 10% and 6%, respectively, of its total investments.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of debt instruments. The Bank has a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

#### (3) Equity Investment

At December 31, 2018 and 2017, the equity investment in Bank of the FSM represents 225,000 common shares and approximately 24% ownership interest. Total shareholders' equity reported by Bank of the FSM approximated \$23,763,000 and \$22,301,000 at December 31, 2018 and 2017, respectively.

#### (4) Loans Receivable

A summary of loans receivable at December 31, 2018 and 2017 follows:

	<u>2018</u>	<u>2017</u>
Unpaid principal balance Allowance for loan losses	\$ 37,396,815 (4,365,340)	\$ 34,216,033 (4,609,249)
	\$ 33,031,475	\$ 29,606,784

At December 31, 2018, estimated total principal collections and loan maturities in 2019 approximated \$10,428,000.

Movements in the allowance for loan losses during the years ended December 31, 2018 and 2017, are as follows:

	<u>2018</u>	<u>2017</u>
Balance at beginning of year Provision for loan losses Loans charged off Loan recoveries from previously charged off loans	\$ 4,609,249 300,000 (1,107,566) 	\$ 3,220,000 (430,881) 1,820,130
Balance at end of year	\$ <u>4,365,340</u>	\$ <u>4,609,249</u>

Notes to Financial Statements December 31, 2018 and 2017

#### (5) Capital Assets

A summary of capital assets as of December 31, 2018 and 2017, is as follows:

	Beginning January 1, <u>2018</u>	Additions/ <u>Transfers</u>	Deletions/ <u>Transfers</u>	Ending December 31, 2018
Building Computers and software Vehicles Office furniture, fixtures and equipment	\$ 1,674,348 558,712 172,006 23,157	\$ - 13,010 61,959 	\$ - (3,894) (32,523) ————————————————————————————————————	\$ 1,674,348 567,828 201,442 
Less accumulated depreciation	2,428,223 <u>(918,099</u> )	74,969 ( <u>128,944</u> )	(36,417) <u>36,211</u>	2,466,775 ( <u>1,010,832</u> )
Capital assets, net	\$ <u>1,510,124</u>	\$ <u>(53,975</u> )	\$ <u>(206)</u>	\$ <u>1,455,943</u>
	Beginning January 1, <u>2017</u>	Additions/ <u>Transfers</u>	Deletions/ <u>Transfers</u>	Ending December 31, <u>2017</u>
Building Computers and software Vehicles Office furniture, fixtures and equipment	January 1, <u>2017</u> \$ 1,674,348 762,473 172,006	,	,	December 31,
Computers and software Vehicles	January 1, <u>2017</u> \$ 1,674,348 762,473 172,006	<u>Transfers</u> \$ -	<u>Transfers</u> \$ - (211,063)	December 31, 2017 \$ 1,674,348 558,712 172,006

#### (6) Related Party Transactions

As of December 31, 2018 and 2017, the Bank has direct loans with outstanding balances of \$367,300 and \$431,186, respectively, to employees of the Bank and project loans extended to businesses owned by or affiliated with employees and component units of FSM governments of \$4,253,398 and \$4,748,564, respectively. These loans were made under similar terms and conditions as exist with other borrowers. Officers and Board members are not eligible to borrow from the Bank.

#### (7) Staff Loan Revolving Fund

In July 2007, the Bank's Board of Directors approved the establishment of a Staff Loan Revolving Fund. In September 2007, a savings account was established for this purpose. As of December 31, 2018 and 2017, the account has a balance of \$79,573 and \$147,190, respectively.

Notes to Financial Statements December 31, 2018 and 2017

#### (8) Long-Term Debt

Long-term debt consists of the following at December 31, 2018 and 2017:

		2018	2017
Unsecured loans payable to European Investment Bank under a August 2010 master finance contract of EUR 4 million:			
Drawn on August 20, 2014; original amount of \$275,000 (equivalent EUR 205,500), bearing interest fixed at 3.705%, and payable through semi-annual principal and interest installments of \$24,778 on January 15, 2015 and equal installments of \$25,772 beginning on July 15, 2015 through maturity on July 15, 2020.	\$	98,473	\$ 145,064
Drawn on August 20, 2014; original amount of \$334,550 (equivalent EUR 250,000), bearing interest fixed at 4.520%, and payable through semi-annual principal and interest installments of \$17,997 on January 15, 2015 and equal installments of \$19,467 beginning on July 15, 2015 through maturity on July 15, 2025.		231,416	258,953
Drawn on August 20, 2014; original amount of \$796,976 (equivalent EUR 595,558), bearing interest fixed at 4.520%, and payable through semi-annual principal and interest installments of \$42,873 on January 15, 2015 and equal installments of \$46,375 beginning on July 15, 2015 through			
maturity on July 15, 2025.	\$ .	551,288 881,177	616,887 \$ 1,020,904

Annual debt service requirements to maturity for principal and interest are as follows:

Year Ending December 31,	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2019 2020 2021 2022 2023 2024-2025	\$ 145,709 151,968 106,476 111,343 116,432 249,249	\$ 37,519 31,260 25,207 20,340 15,251 14,292	\$ 183,228 183,228 131,683 131,683 131,683 263,541
	\$ 881,177	\$ <u>143,869</u>	\$ <u>1,025,046</u>

Long-term debt changes during the years ended December 31, 2018 and 2017 are as follows:

2010.	Balance <u>January 1,</u>	<u>Additions</u> <u>Reductions</u>	Balance <u>December 31,</u>	Due Within <u>One Year</u>
2018: Loans payable	\$ <u>1,020,904</u>	\$ <u>-</u> \$ <u>(139,727</u> )	\$ <u>881,177</u>	\$ <u>145,709</u>
	Balance <u>January 1,</u>	Additions Reductions	Balance <u>December 31,</u>	Due Within <u>One Year</u>
2017: Loans payable	\$ <u>1,154,881</u>	\$ <u>-</u> \$ <u>(133,977)</u>	\$ <u>1,020,904</u>	\$ <u>139,710</u>

### FEDERATED STATES OF MICRONESIA DEVELOPMENT BANK (A COMPONENT UNIT OF THE FSM NATIONAL GOVERNMENT)

Notes to Financial Statements December 31, 2018 and 2017

#### (9) <u>Unearned Grant Revenues</u>

During the year ended December 31, 2015, the Bank was awarded a \$250,000 Home Energy Loan Program grant from the International Union for Conservation of Nature Resources (IUCN). \$232,000 of the grant is to be awarded to the qualified borrowers for new loans to construct homes that demonstrate features and measures designed to conserve energy, reduce consumption of fossil fuels and enhance energy efficiency as principle reduction of loans, while the remaining \$18,000 will be used by the Bank for renovations to improve energy efficiency. As of December 31, 2018 and 2017, \$224,940 has been received and \$73,889 and \$43,889, respectively, expended by the Bank. A grant extension was received during the year ended December 31, 2018.

#### (10) Retirement Plan

The Bank's retirement plan (the Plan) is a self-administered program established to pay retirement, disability and survivor income to employees and their survivors to supplement similar benefits that employees receive from the FSM Social Security Administration. The Plan is a contributory plan in which the Bank matches 100% of the participants' contributions up to a maximum of 10 percent of the participant's annual salary, if the participant contributes 3 or more percent of his or her annual salary. Employee participation is optional. The Bank's Chief Financial Officer is the designated Plan Administrator. Matching contributions to the Plan during the years ended December 31, 2018 and 2017 were \$65,239 and \$57,506, respectively. Total Plan assets as of December 31, 2018 and 2017 were \$1,140,152 and \$1,066,825, respectively. Management is of the opinion that the Plan does not represent an asset or a liability of the Bank.

#### (11) Commitments and Contingencies

#### Guaranty

The Bank, from time-to-time, is contingently liable on loan guarantees ranging from 50% to 90% of the outstanding loan balances for commercial projects within the FSM. There were no outstanding guaranteed loan balances as of December 31, 2018 and 2017.

#### Loan Commitments

Undrawn balances on lines of credit and loan commitments for loans approved but undisbursed approximated \$7,210,000 at December 31, 2018, of which \$1,389,000 represent undisbursed funds on one loan.

#### <u>Litigation</u>

The Bank is a party to various legal proceedings, the ultimate impact of which is not currently predictable. Therefore, no liability has been recorded in the accompanying financial statements due to management's inability to predict the ultimate outcome of these proceedings.

#### Insurance

The Bank carries insurance to cover its potential risks from vehicle usage. The Bank is substantially self-insured for all other risks. Management is of the opinion that no material losses have been sustained as a result of this practice during the past three years.

### FEDERATED STATES OF MICRONESIA DEVELOPMENT BANK (A COMPONENT UNIT OF THE FSM NATIONAL GOVERNMENT)

Notes to Financial Statements December 31, 2018 and 2017

#### (11) Commitments and Contingencies, Continued

#### Lease Commitments

The Bank has three operating leases for its State operating locations. These leases expire at varying dates through January 2023. Several of these leases provide options to renew upon expiration, based on renegotiated rates. Future minimum annual lease payments payable under the noncancellable leases are as follows:

Year ending December 31,	
2019	\$ 42,000
2020	42,000
2021	42,000
2022	25,350
2023	1,250
	\$ 152,600

The Bank leases portions of its headquarters building under three separate agreements expiring from September 2020 to September 2025. Future minimum annual lease income under the noncancellable leases are as follows:

Year ending December 31,	
2019	\$ 28,200
2020	24,100
2021	11,700
2022	11,700
2023	11,700
Thereafter	<u>20,500</u>
	\$ 107,900

Additionally, the Bank provides housing benefits for certain contract employees with payment included as part of rent expense. The leases are between the respective landlords and the employees.

Total recorded lease expense and income under the aforementioned agreements amounted to \$83,460 and \$28,800, respectively, for the year ended December 31, 2018 and \$87,960 and \$24,438, respectively, for the year ended December 31, 2017.

#### (12) Subsequent Events

Management has evaluated subsequent events through March 21, 2019, which is the date that the financial statements are available to be issued. There were no material subsequent events that would require recognition or disclosure in the financial statements for the year ended December 31, 2018.

### FEDERATED STATES OF MICRONESIA DEVELOPMENT BANK (A COMPONENT UNIT OF THE FSM NATIONAL GOVERNMENT)

Schedule of European Investment Bank August 2010 Finance Contract Ratios December 31, 2018

1.) Ratio of Capital (paid in capital plus reserves) to total assets should be above 20%:

Total net position	9	\$ 58,511,951
Total assets	9	\$ 60,006,706
		98%

2.) Ratio of non-performing loans (defined as aggregate principal and interest due over 90 days and above) to total loans should not exceed 15%:

Total non-performing loans	\$	1,951,273
Total loans	_ \$	37,396,815
		5%

3.) Ratio of allowance for loan losses to non performing loans shall not be less than 100%:

Allowance for loan losses	\$ 4,365,340
Total non-performing loans	\$ 1,951,273
	224%

See accompanying independent auditors' report.

### FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

YEAR ENDED DECEMBER 31, 2018



Deloitte & Touche LLP 361 South Marine Corps Drive Tamuning, GU 96913 USA

Tel: +1 (671) 646-3884 Fax: +1 (671) 649-4265

www.deloitte.com

#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Federated States of Micronesia Development Bank:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Investment Development Fund and the Yap Development Loan Fund (the Funds), administered by the Federated States of Micronesia Development Bank (the Bank), which comprise the respective statement of fiduciary net position as of December 31, 2018, and the related statement of changes in fiduciary net position for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### Deloitte.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Investment Development Fund and the Yap Development Loan Fund as of December 31, 2018, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 21, 2019, on our consideration of the Bank's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Bank's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Bank's internal control over financial reporting and compliance.

Debutte & Touche LLP March 21, 2019

## Trust Funds Statement of Fiduciary Net Position December 31, 2018

	IDF	YDLF	Total
<u>ASSETS</u>			
Cash and cash equivalents Time certificates of deposit Receivable from FSMDB Interest and other receivables Loans receivable, net of an allowance of \$16,801	\$ - 1,448,880 390,494 5,252 62,853	\$ 123,175 149,318 - 633 -	\$ 123,175 1,598,198 390,494 5,885 62,853
Total assets	\$ 1,907,479	\$ 273,126	\$ 2,180,605
LIABILITIES AND NET POSITION			
Liabilities: Payable to FSMDB	\$ 6,113	\$ 17,402	\$ 23,515
Net position: Restricted Unrestricted	62,853 1,838,513	- 255,724	62,853 2,094,237
Total net position	1,901,366	255,724	2,157,090
Total liabilities and net position	\$ 1,907,479	\$ 273,126	\$ 2,180,605

See accompanying notes to financial statements.

## Trust Funds Statement of Changes in Fiduciary Net Position Year Ended December 31, 2018

	IDF	YDLF	Total
Additions: Loan interest Investment interest	\$ 7,215 308	\$ - -	\$ 7,215 308
Total additions	7,523		7,523
Deductions: Miscellaneous	660	<u>-</u>	660
Total deductions	660		660
Change in net position	6,863	-	6,863
Net position at beginning of year	1,894,503	255,724	2,150,227
Net position at end of year	\$ 1,901,366	\$ 255,724	\$ 2,157,090

See accompanying notes to financial statements.

Notes to Financial Statements December 31, 2018

#### (1) Purpose and Summary of Significant Accounting Policies

#### Purpose

The Investment Development Fund (IDF) and the Yap Development Loan Fund (YDLF) are administered by the Federated States of Micronesia Development Bank (the Bank or FSMDB). The Bank utilizes the Funds to carry out its stated purpose of providing loans for the economic development of the FSM. The specific purpose of each fund is as follows:

IDF was created to finance projects which will (1) have their operations primarily located within the FSM; (2) improve the balance of payments position of the FSM; (3) increase the value of visible and invisible exports or result in import substitutions; (4) demonstrate positive economic returns; and (5) contribute to the furtherance of close economic relations with the United States. The IDF is administered by the Bank in a Trust capacity on behalf of the FSM National Government and its four States.

YDLF is administered by the Bank in a Trust capacity. All loan decisions are made by executives of the respective state governments as these funds represent local appropriations designated to be loaned for development purposes.

#### Fund Structure and Basis of Accounting

The accounts of the IDF and YDLF are accounted for as fiduciary fund types as the amounts are to be reported on the respective entities' financial statements (the FSM National Government and Yap State, respectively).

#### Cash and Time Certificates of Deposit

For the purposes of the statement of fiduciary net position, cash is defined as cash in bank checking and savings accounts, and time certificates of deposit with original maturities of three months or less. Deposits maintained in time certificates of deposit with original maturity dates greater than three months are separately classified.

#### Loans and Allowance for Loan Losses

Loans receivable are stated at unpaid principal balance less the allowance for loan losses and are reserved in net position as restricted net position.

Management maintains the allowance for loan losses at a level adequate to absorb probable losses. Management determines the adequacy of the allowance based upon reviews of individual loans, recent loss experience, current economic conditions, the risk characteristics of the various categories of loans and other pertinent factors. Loans deemed uncollectible are charged to the allowance. Provisions for losses and recoveries on loans previously charged off are added to the allowance.

Interest on loans is accrued and credited to income based on the principal amount outstanding. The accrual of interest on loans is discontinued when, in the opinion of management, there is an indication that the borrower may be unable to meet payments as they become due. Upon such discontinuance, all unpaid accrued interest is reversed.

Notes to Financial Statements
December 31, 2018

#### (1) Purpose and Summary of Significant Accounting Policies, Continued

#### New Accounting Standards

During the year ended December 31, 2018, the Funds implemented the following pronouncements:

- GASB Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, which replaces the requirements of Statements No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, as amended, and No. 57, OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans, and provides guidance on reporting by governments that provide OPEB to their employees and for governments that finance OPEB for employees of other governments.
- GASB Statement No. 85, Omnibus 2017, which address practice issues that have been identified during implementation and application of certain GASB Statements including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits).
- GASB Statement No. 86, Certain Debt Extinguishment Issues, which improves consistency in accounting and financial reporting for in-substance defeasance of debt.

The implementation of these statements did not have a material effect on the accompanying financial statements.

In November 2016, GASB issued Statement No. 83, Certain Asset Retirement Obligations, which addresses accounting and financial reporting for certain asset retirement obligations (AROs) associated with the retirement of a tangible capital asset. The provisions in Statement No. 83 are effective for fiscal years beginning after June 15, 2018. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

In January 2017, GASB issued Statement No. 84, Fiduciary Activities, which establishes criteria for identifying fiduciary activities of all state and local governments. The provisions in Statement No. 84 are effective for fiscal years beginning after December 15, 2018. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

In June 2017, GASB issued Statement No. 87, *Leases*, which establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. The provisions in Statement No. 87 are effective for fiscal years beginning after December 15, 2019. Management has yet to determine whether the implementation of this statement will have a material effect on the financial statements.

Notes to Financial Statements December 31, 2018

#### (1) Purpose and Summary of Significant Accounting Policies, Continued

#### New Accounting Standards, Continued

In April 2018, GASB issued Statement No. 88, Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements, which improves the information that is disclosed in notes to government financial statements related to debt, including direct borrowings and direct placements. The provisions in Statement No. 88 are effective for fiscal years beginning after June 15, 2018. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

In June 2018, GASB issued Statement No. 89, Accounting for Interest Cost Incurred before the End of a Construction Period, which requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. The provisions in Statement No. 89 are effective for fiscal years beginning after December 15, 2019. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

In August 2018, GASB issued Statement No. 90, *Majority Equity Interests – an Amendment of GASB Statements No. 14 and No. 61*, which improves the consistency and comparability of reporting a government's majority equity interest in a legally separate organization and the relevance of financial statement information for certain component units. The provisions in Statement No. 90 are effective for fiscal years beginning after December 15, 2018. Management does not believe that the implementation of this statement will have a material effect on the financial statements.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### (2) Deposits

The deposit policies of the Funds are governed by their enabling legislation.

Custodial credit risk is the risk that in the event of a bank failure, the Funds' deposits may not be returned to them. Such deposits are not covered by depository insurance and are either uncollateralized, or collateralized with securities held by the pledging financial institution or held by the pledging financial institution but not in the depositor-government's name. The Funds do not have a deposit policy for custodial credit risk.

Notes to Financial Statements December 31, 2018

#### (2) Deposits, Continued

As of December 31, 2018, the carrying amount and corresponding bank balances of the Funds' total cash and cash equivalents and time certificates of deposit was \$1,721,373. All of the bank balances are maintained in financial institutions subject to Federal Deposit Insurance Corporation (FDIC) insurance. However, none of the balances were covered as the FSMDB have already exceeded the insurable limit per depositor. For purposes of FDIC insurance coverage, funds held in trust are not differentiable with regular accounts held by FSMDB. The Funds do not require collateralization of their cash deposits; therefore, deposit levels in excess of FDIC insurance coverage are uncollateralized. Accordingly, these deposits are exposed to custodial credit risk. Management's confidence in the financial strength of their banking institutions was the basis of the decision to not require collateralization. No losses as a result of this practice were incurred for the year ended December 31, 2018.

#### (3) Subsequent Events

Management has evaluated subsequent events through March 21, 2019, which is the date that the financial statements are available to be issued. There were no material subsequent events that would require recognition or disclosure in the financial statements for the year ended December 31, 2018.



Deloitte & Touche LLP 361 South Marine Corps Drive Tamuning, GU 96913

Tel: +1 (671) 646-3884 Fax: +1 (671) 649-4265

www.deloitte.com

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors Federated States of Micronesia Development Bank:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Federated States of Micronesia Development Bank (the Bank), which comprise the statement of net position as of December 31, 2018, and the related statements of revenues, expenses and changes in net position and of cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 21, 2019.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Bank's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. Accordingly, we do not express an opinion on the effectiveness of the Bank's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Deloitte.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Bank's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Debutte & Touche LLP March 21, 2019



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www.deloitte.com

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors
Federated States of Micronesia Development Bank:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Investment Development Fund and the Yap Development Loan Fund (the Funds), administered by the Federated States of Micronesia Development Bank (the Bank), which comprise the respective statement of fiduciary net position as of December 31, 2018, and the related statement of change in fiduciary net position for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 21, 2019.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Bank's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. Accordingly, we do not express an opinion on the effectiveness of the Bank's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### Deloitte.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the respective financial statements of the Investment Development Fund and the Yap Development Loan Fund are free from material misstatement, we performed tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Deluitte 2 Touche LLP March 21, 2019 This 2018 Annual Report was printed on digital gloss paper and distributed to our shareholders, board members, partner-organizations, and the FSM leadership in limited copies, consistent with our commitment to reduce our carbon footprint. An electronic copy may be downloaded on our website, <a href="https://www.fsmdb.fm">www.fsmdb.fm</a>.

#### Staff Listing:

HQ Office		
Abraham	Rendy	Credit Administrator
Abraham	Carmihna	Bookkeeper
Alten	Sincerlynn	Loan Security Clerk
Araceley	Nicole	Accountant
Celestine	John Tyron	Loan Officer
Charito	Soriano	Accountant
Charley	Joyleen	Loan Officer
Donre	Lenster	Loan Officer
		Asst. Systems
Felix	Leilani	Admin
		HR & Facilities
Haimin	Lover	Manager
Hartman	Vicky	Loan Officer
Ismael	Greeno	Internal Auditor
Luther	Dorian	Executive Secretary
Lorrin	Velma	Receptionist
Loyola	Augustine	Loan Analyst
		Systems
Ramoloilug	Gabriel	Administrator
Sigrah	Nora	Legal Counsel
Silbanuz	Rohma	Legal Secretary
Tom	Marleen	Loan Security Officer
Villazon	Kedise	Accountant
White	Peterika	Admin.Secretary
Yiftheg	Zenica	Bookkeeper

Kosrae Branch			
Tilfas	Andriet	Manager	
Sigrah	Arthur	Loan Officer	
Robert	Serah	Loan Officer	
Youngstrom	Luna	Admin.Secretary	

Chuuk Branch			
Mori	Masashi	Manager	
Killion	Jayleen	Loan Officer	
Sisam	Janet	Loan Officer	
Sana	Crystal Sana	Loan Officer	
Narruhn	Cereza	Admin.Secretary	

Yap Branch		
Gisog	Kaltherine	Manager
Mungol	Trudy	Loan Officer
Yobalaw	Constantine	Loan Officer
Faimau	Wenifred	Admin.Secretary